### **MANULIFE HOLDINGS BERHAD**

Interim financial statements for the twelve months period ended 31 December 2014

# **Unaudited Condensed Consolidated Statement of Financial Position**

Assets	As at <u>31.12.2014</u> RM'000	As at <u>31.12.2013</u> RM'000
Property and equipment Investment properties Intangible assets Available-for-sale financial assets Financial assets at fair value through profit or loss Loans and receivables Reinsurance assets Insurance receivables Deferred tax assets Current tax assets Cash and cash equivalents (Note 28) Total Assets	37,730 84,292 130,381 2,617,754 960,873 665,860 2,644 23,608 142 2,212 105,973 4,631,469	30,371 78,622 120,587 2,568,350 912,252 637,770 1,731 26,969 84 11 57,657 4,434,404
Equity, Policyholders' Funds and Liabilities		
Share capital Share premium Retained earnings Other reserves Equity attributable to the owners of the parent Non-controlling interests Total Equity	101,185 1,884 644,557 14,155 761,781 1,117 762,898	101,185 1,884 634,209 16,353 753,631 3,669 757,300
Insurance contract liabilities (Note 27) Insurance claims liabilities Financial liabilities at fair value through profit or loss Deferred tax liabilities Insurance payables Current tax liabilities Other payables Total Liabilities	3,272,074 42,385 700 34,062 396,502 1,901 120,947 3,868,571	3,072,828 41,001 - 42,168 364,488 4,971 151,648 3,677,104
Total Equity, Policyholders' Funds and Liabilities	4,631,469	4,434,404
Net Assets Per Share (RM)	3.76	3.72

# MANULIFE HOLDINGS BERHAD Interim financial statements for the twelve months period ended 31 December 2014

# **Unaudited Condensed Consolidated Statement of Profit or Loss**

	2	onths ended	10 m	Cumulative	
		31.12.2013	12 months ended 31.12.2014 31.12.2013		
	<u>31.12.2014</u> RM'000	31.12.2013 RM'000	31.12.2014 RM'000	31.12.2013 RM'000	
	nivi 000	HIVI UUU	HIVI OOO	HIVI UUU	
Premium income					
Gross premiums	200,091	220,900	779,025	685,265	
Premiums ceded to reinsurers	(3,522)	(3,204)	(11,337)	(11,013)	
Net premiums (Note 21)	196,569	217,696	767,688	674,252	
Investment income (Note 22)	48,738	46,258	171,556	166,093	
Net realised gains	9,269	29,902	55,391	100,990	
Net fair value (losses)/gains	(45,388)	35,575	(12,748)	69,823	
Fee income	16,390	605	58,806	5,599	
Other operating income	597	345	2,002	1,141	
Total revenue	226,175	330,381	1,042,695	1,017,898	
Total Tevenue	220,170	000,001	1,042,000	1,017,000	
Gross benefits and claims paid	(134,584)	(120,448)	(490,013)	(424,253)	
Claims ceded to reinsurers	(67)	781	3,783	1,525	
Gross change in contract liabilities	(14,847)	(126,756)	(260,377)	(322,800)	
Net claims	(149,498)	(246,423)	(746,607)	(745,528)	
	(1.10,100)	(= :0, :=0)	(* 10,001)	(0,0=0)	
Fee and commission expenses	(23,395)	(22,280)	(99,102)	(78,052)	
Investment expenses	(676)	(378)	(3,765)	(3,244)	
Management expenses	(40,256)	(30,084)	(141,649)	(106,358)	
Other operating expenses ( <i>Note 23</i> )	9,269	(6,844)	(1,658)	(11,484)	
Other expenses	(55,058)	(59,586)	(246,174)	(199,138)	
o mon onponess	(00,000)	(00,000)	(= :0, : : )	(100,100)	
Profit before taxation (Note 24)	21,619	24,372	49,914	73,232	
Taxation (Note 25)	(5,278)	(5,718)	(14,236)	(14,945)	
Net profit for the period/year	16,341	18,654	35,678	58,287	
The production and posterior, your					
Net profit attributable to:					
Owners of the parent	16,394	18,621	35,644	58,242	
Non-controlling interests	(53)	33	34	45	
	16,341	18,654	35,678	58,287	
			55,5.5	55,257	
Basic earnings per share (sen) (Note 26)	8.10	9.20	17.61	28.78	
= 33.3 3335 p. 3 (66.1) (7.666 = 6)	0.10	3.20	17.01	20.70	

# MANULIFE HOLDINGS BERHAD

Interim financial statements for the twelve months period ended 31 December 2014

# Unaudited Condensed Consolidated Statement of Total Comprehensive Income

	3 m <u>31.12.2014</u> RM'000	nonths ended 31.12.2013 RM'000	12 n <u>31.12.2014</u> RM'000	Cumulative nonths ended 31.12.2013 RM'000
Net profit for the period/year	16,341	18,654	35,678	58,287
Other comprehensive (loss)/income, net of tax:				
Other comprehensive loss to be reclassified to profit or loss in subsequent periods:-				
Fair value change of available-for-sale financial assets: - Gross fair value change - Deferred tax - Changes in insurance contract liabilities arising from	(56,441) 4,402 (52,039)	(23,211) 1,861 (21,350)	(69,682) 5,413 (64,269)	(83,894) 8,020 (75,874)
unrealised net fair value losses	41,528	12,755	62,071	54,391
- Net losses	(10,511)	(8,595)	(2,198)	(21,483)
Net other comprehensive loss to be reclassified to profit or loss in subsequent periods  Other comprehensive income not to be reclassified to	(10,511)	(8,595)	(2,198)	(21,483)
profit or loss in subsequent periods:-				
Surplus from revaluation of property: - Gross surplus from revaluation - Reversal of deferred tax		1,354		1,354
- Changes in insurance contract liabilities arising from	-	1,354	-	1,354
revaluation of property	<u> </u>	(641)	<u> </u>	(641)
- Net gains	<del>-</del>	713	<del>-</del> -	713
Net other comprehensive income not to be reclassified to profit or loss in subsequent periods	-	713	-	713
Other comprehensive loss for the period/year, net of tax	(10,511)	(7,882)	(2,198)	(20,770)
Total comprehensive income for the period/year	5,830	10,772	33,480	37,517
Total comprehensive income attributable to: Owners of the parent Non-controlling interests	5,883 (53) 5,830	10,739 33 10,772	33,446 34 33,480	37,472 45 37,517

# MANULIFE HOLDINGS BERHAD Interim financial statements for the twelve months period ended 31 December 2014

### **Unaudited Condensed Consolidated Statement of Changes in Equity**

	Attributable to owners of the parent							
	Share <u>capital</u> RM'000	Share premium RM'000	Asset revaluation <u>reserve</u> RM'000	Fair value <u>reserve</u> RM'000	Retained <u>earnings</u> RM'000	Total RM'000	Non- controlling <u>interests</u> RM'000	<u>Total</u> RM'000
At 1 January 2014	101,185	1,884	4,508	11,845	634,209	753,631	3,669	757,300
Changes in ownership interest in a unit trust fund managed by a subsidiary	-	-	-	-	-	-	(2,586)	(2,586)
Net profit for the year	-	-	-	-	35,644	35,644	34	35,678
Other comprehensive loss for the year	-	-	-	(2,198)	-	(2,198)	-	(2,198)
Total comprehensive (loss)/income for the year	-	-	-	(2,198)	35,644	33,446	34	33,480
Final dividends for the financial year ended 31 December 2013	-	-	-	-	(25,296)	(25,296)	-	(25,296)
At 31 December 2014	101,185	1,884	4,508	9,647	644,557	761,781	1,117	762,898
At 1 January 2013	101,185	1,884	3,795	33,328	598,734	738,926	-	738,926
Non-controlling interest arising from business combination	-	-	-	-	-	-	3,624	3,624
Net profit for the year	-	-	-	-	58,242	58,242	45	58,287
Other comprehensive income/(loss) for the year	-	-	713	(21,483)	-	(20,770)	-	(20,770)
Total comprehensive income/(loss) for the year	-	-	713	(21,483)	58,242	37,472	45	37,517
Final dividends for the financial year ended 31 December 2012	-	-	-	-	(22,767)	(22,767)	-	(22,767)
At 31 December 2013	101,185	1,884	4,508	11,845	634,209	753,631	3,669	757,300

Included in the retained earnings are surplus from Non-participating life fund of the insurance subsidiary of the Group (net of deferred tax) of approximately RM71,719,000 (1 January 2014/ 31 December 2013: RM71,719,000/ 1 January 2013: RM71,719,000). These amounts are only distributable upon the actual recommended transfer from the Non-participating life fund to the Shareholder's fund of the insurance subsidiary of the Group by the Appointed Actuary.

### MANULIFE HOLDINGS BERHAD

Interim financial statements for the twelve months period ended 31 December 2014

### **Unaudited Condensed Consolidated Statement of Cash Flows**

	12 months ended <u>31.12.2014</u> RM'000	12 months ended 31.12.2013 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Net profit for the financial year	35,678	58,287
Adjustments for non-cash items	69,872	16,175
Operating profits before changes in operating assets and liabilities	105,550	74,462
Purchase of investments Proceeds from sale and maturity of investments Interest income received Dividend income received Rental income received Decrease/(increase) in other receivables Increase in payables Increase in insurance claims liabilities Increase in fixed and call deposits Decrease in loan receivables	(1,707,139) 1,531,343 114,171 43,734 7,195 9,843 1,313 1,412 (61,141) 32,361	(1,759,179) 1,747,195 110,803 40,777 7,182 (5,072) 64,161 6,496 (29,458) 31,701
Cash generated from operations	78,642	289,068
Income taxes paid	(37,734)	(41,758)
Net cash inflow from operating activities	40,908	247,310
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment Proceeds from property and equipment Acquisition of subsidiary, net of cash and cash equivalents acquired Purchase of intangible assets Purchase of investments Proceeds from sale and maturity of investments	(20,265) 234 - (13,176) (79,904) 148,402	(4,797) - (82,778) (33,433) (271,177) 174,896
Net cash inflow/(outflow) from investing activities	35,291	(217,289)
CASH FLOW FROM FINANCING ACTIVITIES		
Shareholders' dividend paid Changes in Non-controlling interests Non-controlling interest arising from business combination	(25,296) (2,587) -	(22,767) - 3,624
Net cash outflow from financing activities	(27,883)	(19,143)
Net increase during the financial year Cash and cash equivalents at 1 January	48,316 57,657	10,878 46,779
Cash and cash equivalents at 31 December (Note 28)	105,973	57,657

### **CASH AND CASH EQUIVALENTS**

Cash and cash equivalents included in the statements of cash flows and statements of financial position comprise the following:

	As at <u>31.12.2014</u> RM'000	As at 31.12.2013 RM'000
Cash and bank balances	99,274	54,331
Short-term deposits	6,699	3,326
Cash and cash equivalents	105,973	57,657